



Who to ask and  
where to ask people  
to buy  
coffee and tea!

## I. Face-to-Face/In-person: Coffee and tea lovers are everywhere!

Contact people in your community (using order form) by phone or in-person to ask for their support. Collect cash and checks in advance. Neighborhood selling works well. Most everyone buys coffee and tea every 30-60 days. These orders will ship to your group coordinator for you to distribute while you earn approx 40%.

Here's a start to a quick list of people who will support you:

- ◆ Friends
- ◆ Neighbors
- ◆ Aunts & Uncles
- ◆ Siblings
- ◆ Grandparents
- ◆ Work associates
- ◆ Church members
- ◆ Moms and Dads

## II. Online — Send people to the Giving Bean online store.

Contact friends and family who are NOT local using email or Facebook. All purchases will be packaged and shipped directly to them and you'll earn your group approx 25%.

Use **FACEBOOK**, Email, or Twitter to send appeals! Very Easy.

First, go to [www.givingbean.com](http://www.givingbean.com) and look in upper right corner to "find a fundraiser" and click. Select your group on the list to arrive at your fundraiser greeting page.

Next, share this page using one of the icons. Friends will get a link to the greeting page and purchases will support your group.

***(Messages are always more effective than posts!)***

